



**2019 FSMA Top2Top-NexGen Conference
January 15-17, 2019 - Wigwam Resort - Phoenix, AZ**

Company	First Name	Last Name	Title
4 Star Reps	Karen	Higgins	Principal
A.J. Letizio Sales and Marketing, Inc.	Adam	Letizio	SVP Foodservice and Non-Foods
A.J. Letizio Sales and Marketing, Inc.	Al	Letizio, Jr	CEO
A.J. Letizio Sales and Marketing, Inc.	Bob	Tessitore	President/COO
A.T. Kearney	Bahige	El-Rayes	Partner
Acosta Foodservice	Chris	Baldner	SVP, National Accounts
Acosta Foodservice	Eric	Chapman	SVP Business Development
Acosta Foodservice	Chris	Haacke	SVP, Midwest
Acosta Foodservice	Meredith	Lego	SVP, Client Development and Planning
Acosta Foodservice	Jerry	Peacock	President
Acosta Foodservice	Stu	Wolff	EVP Corporate Distribution
Affinity Group	Bob	Murphy	President
AG - Elite Associates	Jerry	Campbell	CEO
AG - Elite Associates	Bill	Nicholas	President
AG - Elite Associates	Doug	Snider	President
AG - Infusion Sales	Jim	Donovan	Regional President, New England Division
AG - Paramount Marketing	Doug	Nobert	CFO
Allen Interactions	Paul	Howe	Strategic Relationship Manager/Senior Instructional Designer
Amazon Business	Jill	Brandt	Senior Leader, Strategy & Growth
Amazon Business	Karina	Kornacka	Senior Business Development Manager
Amazon Business	Jerrold	Steele	Commercial Vertical - Growth & Strategy
American Patriot Sales / Sales One	Howard	Goldman	President
American Patriot Sales / Sales One	Thomas	Roderick	Executive Vice President
Blacksmith Applications	Mike	Leiker	Business Development Executive
Blacksmith Applications	David	Thorne	Vice President, Business Development
Bongards Premium Cheese	Robert	Brinkman	Director Foodservice Distribution
Bongards Premium Cheese	Scott	Tomes	Chief Revenue Officer
Butterball, LLC	Steve	Canale	Sr. VP of Foodservice Sales
Butterball, LLC	Robbie	Marmula	Director of Distribution Sales - Foodservice
C.H. Guenther & Son	Bill	Crouch	Director of Foodservice Sales
C.H. Guenther & Son	Tom	Guse	Director, Corporate Distributors
Conagra Foodservice	Travis	Coldiron	Agency Sales Manager - East



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Conagra Foodservice	Karen	Wedge	National Agency Sales Manager-Operator Segments
Country Pure Foods	Rick	Conrad	Vice President, Foodservice
Dianne's Fine Desserts	Dixie	Raxter	Division Manager - West
Dole Packaged Foods LLC	Ryan	Howard	Director Field Sales - Foodservice
Dole Packaged Foods LLC	Stuart	McAllister	VP Foodservice Sales & Marketing
Dot Foods, Inc.	Steve	DiMartinis	Dot on Demand & Broker Sales Manager
Dot Foods, Inc.	Kent	Sauvage	Senior Director of Foodservice Sales
Eaton Marketing Associates, Inc.	Kevin	Eaton	President
Elohi Strategic Advisors	Rob	Babikan	CSO
Elohi Strategic Advisors	Kevin	Smith	CEO
FCSI - The Americas	Wade	Koehler	Executive Director
Flip 2.0 LLC	Flip	Frank	Chief Connecting Officer
Food Sales East / Sales One	Chris	Craddock	Partner
Food Sales East / Sales One	Eric	Martin	Partner
FSE-Foodmark	Tom	Hobart	Vice President - Sales
Granite City Food & Brewery	Onesimo	Aleman	Vice President of Purchasing
Hershey®'s Food Service	Travis	Parker	Customer Sales Executive, Eastern US
Hershey®'s Food Service	Ryle	Parks	Customer Sales Executive, Food Service
Hershey®'s Food Service	Herb	Ring	National FoodService Director
Hershey®'s Food Service	Megan	Slagel	Customer Service Executive
Hollander Company	Tim	Preiner	President
IBA/Baker Sales Company	Paul	Baker	CEO
IBA/Baker Sales Company	Beverly	Baker	Spouse
IBA/Baker Sales Company	Paul	Baker Jr.	Director of Sales
IBA/G.E.M. Food Brokers, Inc.	Eric	Gager	President & General Manager
IBA/G.E.M. Food Brokers, Inc.	Susan	Gager	Spouse
IBA/J.G. Neil & Co.	Jim	Howard	Oregon Business Partner
IBA/J.G. Neil & Co.	Chad	Neil	Owner
IBA/Rizwitsch Sales	Tony	Rizzo	President
IBA/Total Source	Terry	Hughner	President & CEO
IBA/Total Source	Ed	Presser	Group VP - AZ Food
Ignite Foodservice Solutions	Carl	Kisner	President/CEO
Independent Broker Alliance (IBA)	Ira	Blumenthal	Executive Director
IPS Rebates	Teriko	Moriyasu	Director of Manufacturer Relations



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ITR Economics	Alex	Chausovsky	Senior Consulting Advisor
Ken's Foods, Inc.	Greg	Board	Food Service VP of Sales
Ken's Foods, Inc.	Ralph	Latagliata	Divisional Vice President - East
Ken's Foods, Inc.	Rich	Letteney	National Corporate Accts Manager
Ken's Foods, Inc.	Bob	Mancini	Divisional Vice President - Strategic Accounts
Ken's Foods, Inc.	John	Pritchard	Chief Marketing Officer
Ken's Foods, Inc.	Keith	Rodeck	President Food Service
Kent Precision Foods	William	Barrentine	Director of Foodservice Sales
KeyImpact Sales & Systems	Robert	Bull	Market Director
KeyImpact Sales & Systems	Bob	Cassidy	Client Business Development Manager
KeyImpact Sales & Systems	Butch	Cassidy	CEO
KeyImpact Sales & Systems	Dan	Cassidy	SVP Sysco Sales
KeyImpact Sales & Systems	Josette	Ehrhorn	Market Director
KeyImpact Sales & Systems	Joe	Hargadon	SVP - Field Sales
KeyImpact Sales & Systems	Glenn	Hayden	VP, Southeast Zone
KeyImpact Sales & Systems	Randy	Wieland	President
Lakeland Marketing / Sales One	Bobby	Cimrhanel	Corporate President
Lakeland Marketing / Sales One	Bryan	Mears	Corporate Vice President
Lyons Magnus	Marcus	Maltby	Sr. Vice President of Field Sales
Major Products Company, Inc.	Scott	Smolar	Vice President Sales & Marketing
Moe's Southwest Grill	Bruce	Schroder	President
MRERF	Kate	Rhoten	Executive Director
MSU - The School of Hospitality Business	Lauren	Johnson	Student
MSU - The School of Hospitality Business	Shukri	Kader	Student
MSU - The School of Hospitality Business	Natalie	Keshemberg	Student
MSU - The School of Hospitality Business	Carly	King	Student
MSU - The School of Hospitality Business	Kara	McGlashan	Student
NORPAC Foods, Inc.	Steve	Becic	Director, Foodservice Sales
NORPAC Foods, Inc.	Patrick	D'Ambrosio	Senior Director of Sales
O.E. Brokerage Company, Inc.	Otto	Etzel	President
One Source Reps	Neil	Inverso	President & CEO
Pentallect	Barry	Friends	Founding Partner
Phoenix Children's Hospital	Butch	Raphael	Executive Chef
Portillo Sales & Marketing	John	Portillo	CEO/President



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Portillo Sales & Marketing	Nick	Portillo	Operations/Sales
Presenture	Peter	Costner	VP, Sales
Presenture	Mike	Maher	President
Professional Reps	Brian	Bauer	President/CEO
Retired	John	Woods	Retired
Saputo Dairy Foods USA, LLC	Robert	Salinas	Director of Sales Operations
Saputo Dairy Foods USA, LLC	Mark	Schremp	Vice President - Foodservice
SCG Foodspace	Joe	Schumaker	Co-Founder & CEO
Signature Breads, Inc.	Heidi	Keathley	Vice President, Sales and Marketing
Smucker Company, The J.M.	Kelly	Crouse	Vice President, Foodservice Sales
Smucker Company, The J.M.	Dave	Vangel	Director of Field Sales - Away From Home
Sugar Foods Corporation	Marty	Meloni	Vice President - Northeast Sales
Sugar Foods Corporation	Chris	Travisano	Sr. VP Sales & Marketing
Technomic, A Winsight Company	David	Henkes	Advisory Group Senior Principal
Tree Top, Inc.	Patrick	Brockie	Director of Foodservice Sales
T & S Brass and Bronze Works, Inc	Terry	Cain	Western Regional Sales Manager- Foodservice Division
The Dialogic Group	Thom	Blischok	Chairman & CEO
The Leadership Difference	Dave	Mitchell	President
The NPD Group	Ann	Roberts	Vice President, Supply Track
Tibersoft	Alan	Hyatt	Business Development Consultant
TMI Trading Corp	Lillian	Chan	VP of Sales & Marketing
TMI Trading Corp	Robert	Ota	Sr. National Account Manager
TMI Trading Corp	Dae Weon	Seo	Spouse
Unified Brands	Cliff	Waters	VP of Sales West
University of Massachusetts Amherst (UMASS)	Ken	Toong	Executive Director Auxiliary Enterprises
University of Southern California (USC)	Kris	Klinger	Assistant VP, Auxiliary Services & Executive Director of Hospitality and Hotel
W.D. Colledge Co., Ltd.	Chris	Jeens	President
Waypoint LLC	Chuck	Mascari	President
Waypoint LLC	Julie	Swift	Vice President - Client Development
Waypoint LLC	Andy	Wilson	Vice President - Client Teams
Whole Foods (formerly)	Walter	Robb	Former Co-CEO
Wildflower Bread Company	Louis	Basile	President/Founder



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